

POSITION SPECIFICATION
BECKMAN COULTER



POSITION TITLE: Director of Worldwide Facilities

LOCATION: Brea, California

REPORTING RELATIONSHIP: Vice President of Facilities & Logistics

OUR CLIENT: Beckman Coulter, Inc. is a leading manufacturer of biomedical testing instrument systems and supplies that simplify and automate laboratory processes. Spanning the biomedical testing from pioneering medical research and clinical trials to laboratory diagnostics and point of cure. Beckman Coulter's 200,000 install systems provide essential biomedical information...health care around the world. The company, based in Fullerton, California, reported 2004 annual sales of \$2.4 billion with 64 percent of this amount generated by recurring revenue from supplies services.

SCOPE AND RESPONSIBILITIES: The position is responsible for directing and controlling worldwide real estate management including the leasing, construction, retrofitting, security and ongoing plant maintenance of company facilities located in California, Miami, and Minnesota and Japan.

Principal responsibilities include:

- Lead efforts to develop global facilities strategy and direction including the development of policies, procedures, strategic plans and cost controls to support business growth and optimal use of resources.
- Direct site selection, lease negotiations, and construction of new sites and/or the retrofitting of existing sites.
- Management of over 100 full-time positions.
- Develop and monitor operating and real estate budgets of \$35M to \$30M.
- Oversee coordination of space allocation, layout, and facilities expansion.
- Oversee plant maintenance at 6 major U.S. manufacturing sites.
- Develop and implement global security policy.
- Recommend or terminate external resources.
- Assure compliance with outside agencies including, local, state, and federal regulatory agencies.
- Accountable to develop annual budgets/plans and then meet or exceed those plans.
- Accountable to work well across organizational lines to optimize the total business.
- Accountable to continuously improve the way your functions operate, look for improvement opportunities, find them and act on them. this includes development of individuals, and improvement/redesign of business and operational processes.
- Must live and display behaviors as detailed in the "Beckman Coulter Expectations of a Manager", and also Beckman Coulter core values.
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EXPERIENCE Required:

REQUIRED:

- Education: Prefer an undergraduate degree in engineering, operations or related field.
- Must have a minimum of 10-years experience of relevant multi-site management in medical devices or food processing industries.
- Some experience internationally and working with Real Estate brokers in foreign countries.
- Must have good working knowledge of real estate lease transactions, and have good negotiating skills particularly steered toward real property leases and outside contracts.
- Should possess knowledge and be up to date on public utility strategies, incentives, etc.
- Should possess knowledge of plant layout, space utilization, and production flow.
- Must have good working knowledge of finance, P&L transactions, budgeting, capital equipment, etc.
- Must be forward thinking with a solid vision for long term strategy and also with the ability to steer and manage in the short term to help the organization reach these goals.
- Must be a “change agent” who can lead from the front and inspire constructive change.
- Must possess excellent leadership skills in effectively leading and coaching people toward company goals in an involved, engaging and positive manner. Ability to select, assess, and develop people.
- Must have knowledge of best practices in facilities management with regard to project management, cost control, energy conservation, and regulatory compliance.
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**PERSONAL
ATTRIBUTES:**

- The successful candidate will be a highly intelligent, self-confident leader with an open management style that fosters participation and contribution by others. He/She will have the experience and credibility to make tough decisions and achieve results at all levels of the organization on a timely basis. This individual will have the experience and insight to effectively influence others and ability to champion new ideas. Must possess a collaborative, mature style in addressing company problems and in working with colleagues, and not afraid to address issues, but does so in a constructive thoughtful manner.

EDUCATION:

B.A. or B.S. required

COMPENSATION:

To be discussed with potential applications.

CONTACT:

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