

Job Postings: Energy /Facilities Industry Experience preferred

Preferred Industry experience: energy/utilities, e.g. PG&E, SCE, SDGE, PacifiCorps;
Facilities Management in commercial & industrial sector, e.g. Emcor; demand response/DR, energy efficiency, e.g. Siemens, Johnson Controls, Itron.

1. Manager, Field Installation & Service Network, Demand Response

Must have: Energy equipment installation experience, scheduling and work flow, manage team of installers and installation process from order to install to warranty/repair

Preferable: Experience in facilities energy audit, inventory management, meter/energy controls equipment tech support, working with auditors and installer networks, coordination of hardware vendors for energy equipment

Location: California

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2. Accountant

Must have: General accounting skills, A/P and A/R, vendor setup and payments, utility rebates, program and inventory accounting, general ledger, contractor management, payroll/internal audit, experience with QuickBooks, Oracle or other accounting software, work to deadlines, manage and track program budget

Preferable: Background in energy, commercial and industrial real estate, or program accounting

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3. Sales/Customer Acquisition Representative

Must have: Lead generation, qualifying, closing skills, C&I commodity or Demand Response sales experience,

Preferable: Experience in CA electricity Direct Access customer acquisition or Demand Response sales in CA.

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4. Sales Manager, Demand Response

Must have: Lead generation, qualifying, closing skills, C&I commodity or Demand Response sales experience,

Preferable: Experience managing team of Sales Representatives working in CA on electricity Direct Access customer acquisition or Demand Response sales in CA.

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Contact Information

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